

Case Study

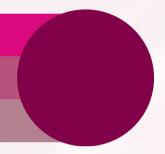


FASHION AS UNIQUE AS YOU ARE









Crazy Girls came to us looking to scale their Clothing Brand On Amazon UK.

They had a catalog with over 10,000 skus!



Background

Lacking a cohesive scaling strategy, insufficient catalog management, wasted ad spend, poor PPC structure.







Amazon Monthly Revenue after AmazioWorks

£535,000

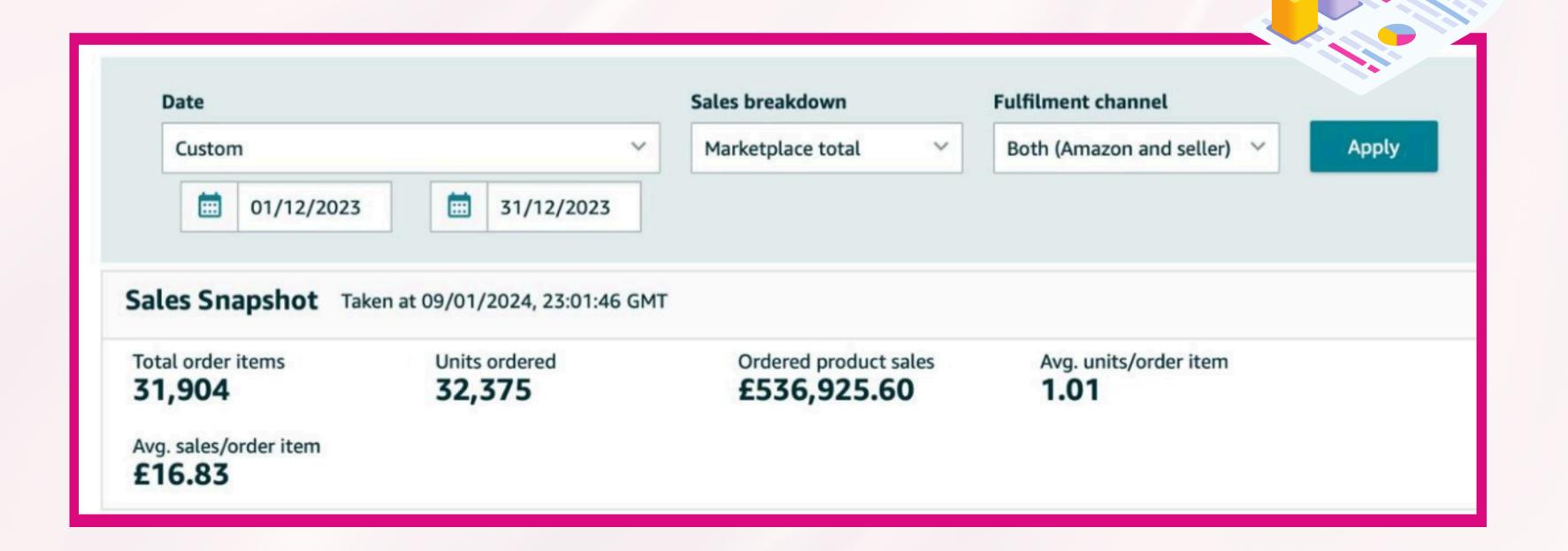
Amazon Monthly Revenue before AmazioWorks

£150,000





Have a lock





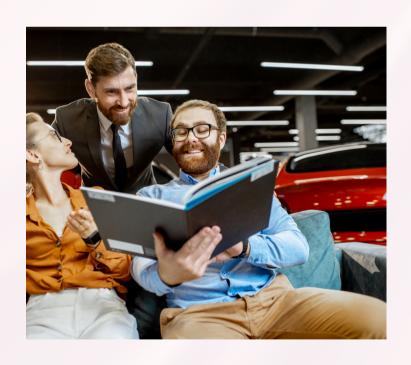
SERVICES WE PROVIDED:



SEO/Listing Optimization



PPC



Catalog Management



Customer Support



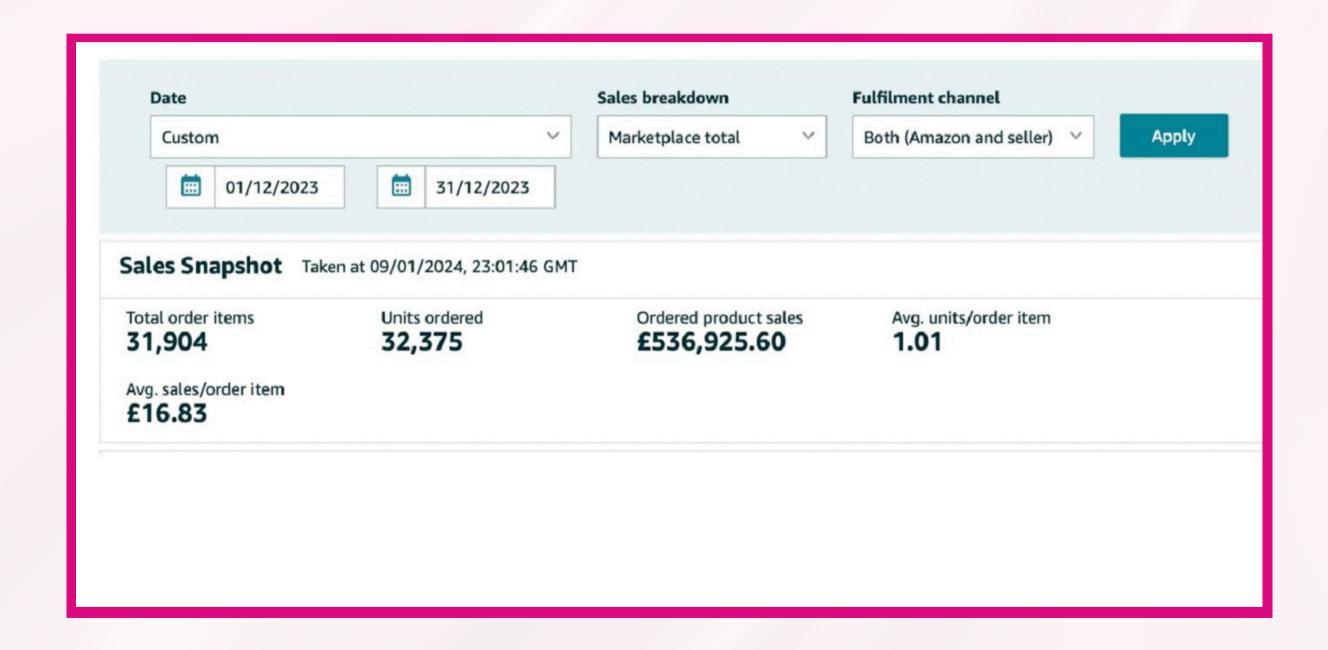
Here is Proof:

PPC Sales:





Total Sales:





Breakdown:

Stats	ACOS	Spend	PPC Sales	Total Sales	TACOS
			£132,153.0		
Dec-2023	18.43%	£24,354.00	0	£536,925.00	4.54%

More Proof:



Sales Snapshot Taken at 09/10/2023, 5:49:36 BST

Total order items **182,721**

Units ordered 188,671

Ordered product sales £2,415,267.50

Avg. units/order item

1.03

Avg. sales/order item £13.22

2021-2022-2023 IMPROVEMENT GRAPH

Months	2021	2022	%age	2023	
January	£287252	£165,283	-42.46 %	£227,625	37.41% Up
February	£251372	£139,107	-44.66 %	£215,319	54.78% up
March	£220937	£181,822	-17.70 %	£257,842	41.81% up
April	£157730	£192,583	+22.15 %	£252,462	31.09% up
May	£157,881	£268,997	+70.30 %	£311,703	15.87% up
June	£183,167	£265,445	+44.90 %	£310,194	16.85% up
July	£171,259	£290,712	+69.74 %	£272,655	6.21% Down
August	£158,276	£257,301	+62.56%	£255219	0.7% Down
September	£185,337	£254,402	+37.26%	£237,021	6.83% Down
October	£355,444	£380,418	+7.03%	£394,760	4.02% Up
November	£258,184	£325,899	+26.45%	£325,239	0.2% Down
December	£378,132	£488,253	+29.12%	£536,925	10.15%







If you would like to achieve results like this for your **Amazon Brand....**

We would love to help you kick the competitions butt!

Reach us at contact@amazioworks.com for a complimentary video audit of your brand showing you how to scale